ENTREPRENEURSHIP ORDER OF CLASSES

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| Order of the Classes |
| 1. Who is an Entrepreneur (Beginner) |
| 2. Who is an Entrepreneur (Advanced) |
| 3. Who is an Entrepreneur (Advanced) |
| 4. Skills an Entrepreneur Needs |
| 5. Self-Management (Beginner) |
| 6. Self-Management (Intermediate) |
| 7. Self-Management (Advanced) |
| 8. Human Centered Design: Empathizing |
| 9. Human Centered Design: Ideation |
| 10. Human Centered Design: Prototyping |
| 11. Human Centered Design: Implementation |
| 12. Early Financing for Your Business |
| 13. Understanding the Legalities of My Business |
| 14. Start with Marketing |
| 15. Start with Sales |
| 16. Basics of Accounts |
| 17. Basics of Financial Planning |
| 18. Managing Information Using Various Tools |
| 19. Business Communications for Entrepreneurs |
| 20. Introduction to Data Analysis |
| 21. Relationship Management: Team Customers Partners (Beginner) |
| 22. Relationship Management: Team Customers Partners (Intermediate) |
| 23. Relationship Management: Team Customers Partners (Advanced) |
| 24. Lean Business Model Creation |
| 25. How to Use the Lean Model Canvas |
| 26. Creating a Pitch Desk |
| 27. Introduction to Pitching (Beginner) |
| 28. Introduction to Pitching (Intermediate) |
| 29. Introduction to Pitching (Advanced) |
| 30. Pitching to Engage Partners and Investors (Beginner) |
| 31. Pitching to Engage Partners and Investors (Intermediate) |
| 32. Pitching to Engage Partners and Investors (Advanced) |
| 33. Developing a Long-Term Vision for Your Business (Beginner) |
| 34. Developing a Long-Term Vision for Your Business (Intermediate) |
| 35. Developing a Long-Term Vision for Your Business (Advanced) |
| 36. Using Design Thinking to Solve Your Problem (Part 1) (Intermediate) |
| 37. Using Design Thinking to Solve Your Problem (Part 1) (Advanced) |
| 38. Using Design Thinking to Solve Your Problem (Part 2) (Intermediate) |
| 39. Using Design Thinking to Solve Your Problem (Part 2) (Advanced) |
| 40. Analyzing My Business (Intermediate/Advanced) |
| 41. Analyzing My Finances (Advanced) |
| 42. Analyzing My Marketing Strategy (Marketing 1) (Advanced) |
| 43. Analyzing My Marketing Strategy for My Business (Marketing 2) (Intermediate/Advanced) |
| 44. Scaling Up My Business (Advanced) |